



Voice of Small, Emerging Diversity Owned Businesses Since 1984 • SBE is a certified DBE publication

## THE SMALL BUSINESS EXCHANGE INTRODUCES NEW PROGRAMS IN 2013



**Coming January 14, 2013**

SBE Business Talk Radio  
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- Advertise Opportunities
- Promote Your Business

### SBE Planroom

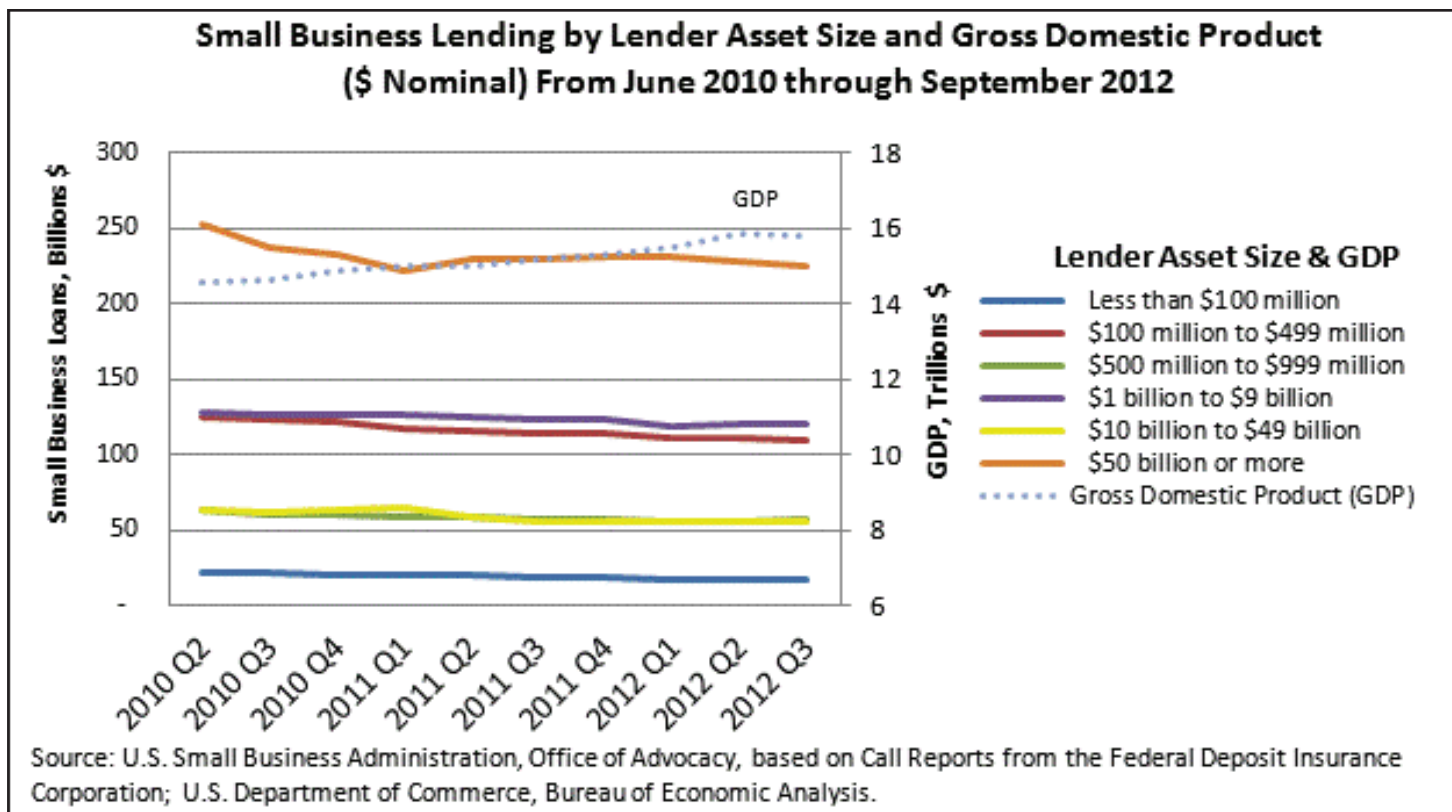
The Plan Room is designed to help Project Owners reach out to prospective contractors by having a program that allows contractors easier access to plans and specifications of each project for bidding purposes.

Set up fee for the plan room will be determined by the number of files uploaded. The drawings or Plans are generally uploaded as a single file meaning one drawing per file.

### UNIVERSAL DIVERSITY COMMUNICATION

- A B2B DATABASE
- MEET AND GREET REGISTRATION
- INTERACTIVE VOICE RESPONSE

# Small Business Lending: Third Quarter 2012



**BY VICTORIA WILLIAMS, ECONOMIST**

The most recent Call Report data from the Federal Deposit Insurance Corporation show that small business borrowing totaled \$584.1 billion in the third quarter, down slightly from \$588 billion in the second quarter. Small business loans outstanding in all loan size categories (under \$1 million, \$100,000 to \$1 million, and under \$100,000) declined less than 1 percent.

Institutions in two asset size categories: (lenders with \$500 million to \$999.9 million and \$1 billion to \$9.9 billion in assets) helped offset the declines in small business lending. Small business demand for loans was unchanged on net, as it had been in the previous survey, while the terms for commercial and industrial loans and standards for borrowers of all sizes were eased. Declines were less pronounced in small business commercial real estate loans.

Continued on page 3

### The Small Business Exchange wishes you a prosperous



### SKANSKA / AECOM

**I-805 North Improvement Design Build Project**  
**Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: [www.usa.skanska.com/I805North](http://www.usa.skanska.com/I805North)

**Bid Packages available are:**  
**Striping, Grinding, Sawcutting**

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact **Dave Sharpnack** at 951-684-5360. UDBE and Non-UDBE subs are encourage to participate.


Skanska is an Equal Opportunity Employer  
**951-684-5360** See page 4 for the Full Ad

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### Resolution 242-12



On June 28, 2012 San Francisco Board of Supervisors designated the **Small Business Exchange** newspaper as a minority outreach newspaper for the following communities for FY 12-13:

- African American
- Chinese
- Hispanic

# ASPiRE is First and Only National Cable Television Network to Receive Minority Business Enterprise Certification

ASPiRE, the television network from Magic Johnson Enterprises, today announced that it received the nationally recognized Minority Business Enterprise (MBE) certification by the National Minority Supplier Development Council, Inc. (NMSDC) through the Georgia Minority Supplier Development Council, Inc. (GMSDC). ASPiRE is the first and only national cable television network to be designated as such by NMSDC, the largest national organization whose certification is recognized uniformly by corporate America, governmental entities and other buying organizations.

As a certified MBE, ASPiRE will assist major corporations and businesses in meeting annual diversity supplier goals through commercial advertising, integrated marketing and content production related spends with the network.

"Obtaining our MBE certification is an important milestone for ASPiRE," said Johnson. "We look forward to working with companies who share our interest in reaching and supporting the African-American consumer."

ASPiRE recently launched its new original series "The Root 100," hosted by CNN's Emmy®-winning journalist Suzanne Malveaux. In addition, the network features programming blocks including "Groundbreaking Movies" hosted by Oscar®-nominee Laurence Fishburne, "Groundbreaking Music" hosted by Grammy®-winner Esperanza Spalding and "Groundbreaking Comedy" hosted by comedian Jonathan Slocumb.



Johnson, Chairman and CEO of ASPiRE, launched the network after being awarded one of the first four, new and minority owned and operated independent networks to be distributed by Comcast. The network partnered with GMC TV to manage operations and is based in Atlanta, GA.

#### About ASPiRE

ASPiRE is a television network targeted to African-Americans and celebrates the groundbreaking achievements of our past, our now and our next. For more information, visit [www.aspire.tv](http://www.aspire.tv), [facebook.com/aspireTV](http://facebook.com/aspireTV) and on

Twitter @tvaspire.

#### About Magic Johnson Enterprises

Magic Johnson Enterprises acts as a catalyst for driving unparalleled business results for its partners and fosters community/economic empowerment by making available high-quality entertainment, products and services that answer the demands of ethnically diverse urban communities. For more information, visit <http://magicjohnson.com/enterprises>.

Website: [www.businesswire.com](http://www.businesswire.com)

Source: ASPiRE; Business Wire

## SBA Seeks Applications from Investment Fund Managers For Year Two of its Early Stage Capital Program

The U.S. Small Business Administration is inviting experienced early stage investment fund managers to apply for licensing as Early Stage Innovation Funds as part of SBA's Small Business Investment Company capital investment program. The deadline for filing the Management Application Questionnaires (MAQs) for the Early Stage Innovation Fund program is March 1, 2013, 5:00 p.m. EST.

Application details are in the call notice published in the Federal Register:

<http://tinyurl.com/ce9eno3>

Last year, in its first year, the program attracted 33 applications and gave "Green-Lights" to six qualified funds to continue through the licensing process after raising their private capital.

The agency has committed up to \$1 billion in SBA guaranteed leverage over a five-year period to selected Early Stage Innovation Funds using its current program authorization. Licensed Early Stage Innovation Funds can receive up to a maximum of \$50 million in SBA-guaranteed funding to match their privately raised capital. Early Stage Innovation Funds must invest at least 50 percent of their investment dollars in early stage small businesses.

"This initiative promotes innovation and creates jobs by encouraging private sector investment in early stage small businesses," said SBA Administrator Karen Mills. "Early stage small businesses face difficult challenges accessing capital in this financial climate, while venture capital funds are finding it difficult to raise money from institutional invest-

ors. By licensing and providing SBA financial backing to Early Stage Innovation Funds, we hope to expand entrepreneurs' access to capital and encourage innovation as part of President Obama's ongoing Start-Up America Initiative launched in 2011."

High-growth potential, early stage companies commonly experience a gap in the availability of funding between \$1 million and \$4 million levels. This gap is often referred to in the venture capital industry as the "Valley of Death." Since January 2006, less than 10 percent of all U.S. venture capital dollars went to seed funds investing at those levels, and 69 percent of those dollars went to just three states: California, Massachusetts, and New York.

The Early Stage Innovation Fund initiative targets this gap by licensing and guaranteeing leverage to funds focused on early/seed stage investments. SBA's improved licensing times complement the Early Stage Innovation Fund program.

SBICs are privately-owned and managed investment firms that are licensed and regulated by SBA. SBICs use a combination of funds raised from private sources and money raised through the use of SBA guarantees to make equity and mezzanine capital investments in small businesses. There are nearly 300 SBICs with more than \$17 billion in capital under management.

A final rule, effective April 27, 2012, was published in the Federal Register at <http://www.gpo.gov/fdsys/pkg/FR-2012-04-27/pdf/2012-10120.pdf> Download Adobe Reader to read this link content. It sets forth regulations for

Early Stage Innovation Funds with respect to licensing, capital requirements, distributions, and capital impairment among other things.

More information on the Early Stage Innovation Fund initiative and the regulations governing these SBICs may be found at [www.sba.gov/inv/earlystage](http://www.sba.gov/inv/earlystage).

For more information about the SBA's Investment Division, SBIC program, Impact Investment Initiative and Early Stage Innovation Funds, go to [www.sba.gov/INV](http://www.sba.gov/INV). The web site offers much useful information including segments for: SBIC Applicants, SBIC Licensees, Private Partners & LPs, and Entrepreneurs & Small Business Owners. The site also includes useful SBIC forms, up-to-date news and reports, and detailed information and descriptions of the Impact Investment Initiative and Early Stage Innovation Fund.

Source: U.S. Small Business Administration

**Index:**  
**Sub-Bids Request Ads**  
 »P. 3, 4, 5  
 .....  
**Public Legal Notices**  
 »P. 8, 9, 10

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- ADVOCATE
- Mayor's Advisory Board,
- Outstanding Achievement as a Vendor/Supplier
- COUNTY OF LOS ANGELES
- SAN FRANCISCO BAY AREA
- Black Business Association,
- BACCOA
- Outstanding Entrepreneur
- Champion of Diversity

#### MEMBERSHIPS



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SBE is a certified DBE - CA UCP Firm #5988

# CALIFORNIA SUB-BID REQUEST ADS

## Requests EXPRESSIONS OF INTEREST

from All Qualified **DBE**  
Subcontractors/Suppliers for:

**RCTC SR-91 Corridor Improvement Project**  
In Orange County, Riverside County and the City of Corona  
**RFP No. 12-31-113-00**

**RFP Due Monday, January 14, 2013 @ 3:00 pm**

### Description of Work:

Aggregate Supply, Architectural Surfacing, Asphalt Paving, Bridge/Road Joint Seals, Cast-in-Drill Holes, Clear and Grub, Concrete Barrier, Concrete Pavement Supply, Concrete Supply, Contaminated Soils Removal & Hauling, Curb & Gutter, Demolition, Dowels and Tie Bars, Earthwork, Electrical, Erosion Control, Fence, Import Borrow, Laboratory Testing, Landscaping, Masonry, Metal Beam Guard Rail, Minor Concrete, Misc. Iron and Steel, MSE Wall Supply, Overhead Sign Structures, Painting, Pavement Markings, Pile Driving, Pipe Jacking, Potholing, Precast Bridge, Precast Prestressed Concrete Panels, Prestressing, Rebar, Sawcutting, Sidewalk, Signs, Storm Drain, Survey, SWPPP, Traffic Control, Trucking, Water/Sewer Relocations.

### Atkinson/Walsh, A Joint Venture

27422 Portola Parkway, Suite 250  
Foothill Ranch, CA 92610

Phone: 949-855-9755. Fax: 949-855-9923

**For additional information or assistance:**

**Contact Margo Gawelko at 949-382-7145 /  
margo.gawelko@atkn.com**

To see plans, specs and addenda go to:

<http://www.rctc.org/doing-business/rfps-rfqs-ifbs/91-design-build/91-design-build-rfp>

Plans and specs are also available for viewing in our Santa Ana office at 2020 E. 1st Street, Suite 500, Santa Ana, CA. Please call to set an appointment time. 100% Performance & Payment Bonds will be required for subcontractors greater than \$100,000. Atkinson/Walsh will pay the cost of bonds up to 1.5%.

**An Equal Opportunity Employer**

## REQUESTING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS AND SUPPLIERS FOR THE FOLLOWING PROJECT:

**Rt. 101 – Old Redwood Hwy • Contract #04-0A1854 • Sonoma County**

**Bids: January 8, 2013 at 2:00pm**

This is a highway project with the typical items of work associated, but not limited to: Aggregate, Rip Rap Material, Bridge Deck Overlay, CIDH Pile, Clear and Grubbing, Concrete Barrier, Concrete Crack Sealing, Construction Area Signs, Consult - Enviro Compliance, Core and Saw, Demo Bridge, Demo Minor, Earthwork and Base, Imported Borrow, Electrical H'Way, Fence & MBGR, Minor Flat Concrete, Joint Seals, K-Rail, Landscape, Erosion Control, Metal Bridge Rail, Minor Concrete Structure, Pavement Grinding, Paving PCC, Plane A C, Paving ASPH Concrete, A C Dike and Misc, Pile Drive, Pipe - Coor Steel, Precast Concrete Pipe, Prestress Concrete, Ready Mix Concrete, Rebar, Rock Slope Protect, Sign Structures, Signs Roadside, Stripe and Mark, Structure Excavate Bridge, Structure Excavate Site, Traffic Control, Trucking.

Ghilotti Bros. / C. C. Myers, Inc. a Joint Venture is willing to break down items of work into economically feasible units to encourage DVBE participation. If you are interested in any of this work, please provide us with a scope letter or contact us immediately. Plans and Specifications are available from Caltrans at: [www.dot.ca.gov/hq/esc/oe](http://www.dot.ca.gov/hq/esc/oe).

Conditions or exceptions in Subcontractor's quote are expressly rejected unless expressly accepted in writing. Subcontractor and Supplier quotes are required 24 hours prior to the bid date to enable thorough evaluation.

### Ghilotti Bros. / C. C. Myers, Inc. a Joint Venture

525 Jacoby Street  
San Rafael, CA 94901  
415-454-7011  
Fax 415-454-8376

3286 Fitzgerald Rd.  
Rancho Cordova, CA 95742  
(916) 635-9370  
FAX (916) 635-1527

Each Subcontractor shall be prepared to submit faithful performance and payment bonds equal to 100% of their quotation. The Contractor will pay standard industry rates for these bonds.

Contact Ghilotti Bros. / C. C. Myers, Inc. a Joint Venture for assistance with bonds, insurance, lines of credit, equipment, supplies or project plans and specifications.

**AN EQUAL OPPORTUNITY EMPLOYER.**

## Small Business Lending

### Continued from page 1

Analysis of mega banks—lenders with assets of \$50 billion or more—followed the overall weak trend in their total small business lending. Their lending to small firms in micro loan sizes (\$100,000 or less), however, remained relatively flat. Gross domestic product and large business lending (loans exceeding \$1 million) maintained solid growth. Total borrowing in manufacturing was up, and small

manufacturing businesses with assets of \$10 million or less also increased their borrowing in the third quarter.

*Source: SBA Office of Advocacy*

**SMALL BUSINESS EXCHANGE**

RGW Construction Inc. is seeking all qualified DBE's, MBE's & WBE's for the following project:

**SMD 3 Regional Sewer Project No. 40131, Loomis, CA**

**Owner: County of Placer**

**Bid Date: 1/4/13 Bid Time: 3:30pm**

**Engineer's Estimate: \$ 5,705,000 Completion Date: 12-31-13**

**Goals: MBE: 24% WBE 6%**

Requesting Sub-quotes for (including but not limited to): Electrical, Fence, Reinforcing Steel, Striping/Markers, Slurry Seal, Surveying, Traffic Control and Trucking.

Scope of Work: Construction of a new wastewater pumping station, 13,200 linear feet of new 10" wastewater force main, conversion of existing sand filter into an equalization storage basin and conversion of existing biofilter into an equipment storage pad. Demolition and abandonment of remaining SMD 3 WWTP structures.

RGW is willing to breakout any portion of work to encourage MBE/WBE participation. Contact us for a specific item list.

### RGW Construction, Inc.

Contractors License A/B 591940

550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925

Plans and Specs are available to view and copy at our office or from the Office of Procurement Services, 2964 Richardson Drive, Auburn, CA 95603 (530) 889-7776 or ordered online at [www.placer.ca.gov/constructionbids](http://www.placer.ca.gov/constructionbids). Angelo Sposeto 925-606-2400 for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

**An Equal Opportunity Employer**

Requesting Sub-bids from Qualified MBE/WBE/OBE Subcontractors/Vendors for:

**Bid #464, Transformers, 34.4-kV, Power, for Customer Station**

**Los Angeles Department of Water & Power**

**Bid Deadline: January 1, 2013**

For information on the availability of plans and specifications and the bidder's policy concerning assistance to subcontractors in obtaining bonds, lines of credit, and/or insurance, please contact our office.

### Solution Services Inc

100 N. Citrus St, #632, West Covina, CA 91791

Telephone: 626-858-8999 • Fax: 1-888-707-4876

Email address: [solutionservicesco@gmail.com](mailto:solutionservicesco@gmail.com)

Sub Bids Requested From Qualified MBE Subcontractors & Suppliers for  
**County of Placer - SMD 3 Regional Sewer Project • Project No. 40131 • Location: Loomis, CA**

**Bid Date: 1/4/2013 @ 3:30 PM**

McGuire and Hester is seeking trades for the above referenced project for the following: asphalt & concrete sawcutting; demolition; survey & staking; striping & signage; fencing; hydroseeding & revegetation; rebar; electrical & instrumentation; painting & coating; rock drilling & blasting; metal fabrication & installation; important & offhaul trucking; sewer bypass pumping, wastewater pump supplier, piping & valve supplier; and aggregates & asphalt supplier. McGuire and Hester will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Assistance in obtaining MBE/WBE/DBE certification is available, as well as plans and specifications for viewing.

### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: 510-632-7676 • Fax: 510-562-5209 • Contact: Don Crivello

**An Equal Opportunity Employer**

Sub-Bids Requested From MBE and WBE Subcontractors & Suppliers for:

**SMD 3 Regional Sewer Project • Project No. 40131**

**Location: County of Placer • Bid Date: January 4, 2013 @ 3:30 PM**

**TRADES:** Surveying, Traffic Control, Demolition, Dewatering, Blasting, Paving, Rebar, Precast Concrete, Grout, CL Fence, Misc. Metals, Access Hatches, Coating Systems, Signs, Submersible Pumps, Electrical Motors, Prefabricated Bldg, RC Pipe, Steel Pipe, Ductile Iron Pipe, Plastic Pipe, Copper Pipe, HDPE Pipe, Electrical, Gate, Check & Air-Release & Vacuum Valves, Submersible WW Pumps, SCADA System, Instrumentation, Radios & Appurtenances.

### SYBLON REID

P.O. BOX 100 • Folsom, CA 95763 • Phone: (916) 351-0457 • Fax: (916) 351-1674 • Contact: Karen Reichenberger

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Plans and specs are available for review at Syblon Reid office and upon request will provide assistance with drawings and specifications. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds. Upon approval of surety company SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide assistance with plans and specifications or help meet other requirements.

**SMALL BUSINESS EXCHANGE, INC.**  
**28 Years of Small Business Advocacy**

Visit [www.sbeinc.com](http://www.sbeinc.com) to learn how SBE can help your business succeed!

# CALIFORNIA SUB-BID REQUEST ADS

## SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for the following project

**For Construction on State Highway in San Bernadino County near Essex at Van Winkle Wash Bridge District 08 on Route 40**  
**Contract No.: 08-0N5904**  
**Bid Date: January 17, 2013 – 2:00PM**

Quotes requested for supplies and services including, but not limited to: Construction Site Management, Storm Water Pollution Plan, Street Sweeping, Construction Area Signs, Traffic Control System, Flashing Area Sign, Type III Barricade, Fencing, Erosion Control, Portable Delineator, Temporary Pavement Marking, Temporary Traffic Stripe, Channelizer, Temporary Railing, Portable Changeable Message Signs, Temporary Crash Cushion Module, Metal Beam Guard Railing, Roadside Signs, Cold Place Concrete Pavement, Concrete Barrier, Bridge Removal, Clearing and Grubbing, Roadway Excavation, Develop Water Supply, Structure Excavation (Bridge), Structure Backfill, Erosion Control, Fiber Rolls, Corrugated Steel Pipe Conduit, Class 2 Aggregate Base, Hot Mix Asphalt, Place Hot Mix Asphalt Dike, Tack Coat, CIDH Concrete Piling, Structural Concrete (Bridge), Minor Concrete, PTFE Bearing, Bar Reinforcing Steel (Bridge), Alternative Pipe Culvert, Reinforced Concrete Pipe, Plastic Pipe, Corrugated Steel Pipe, Thermoplastic Pavement Marking, Thermoplastic Traffic Stripe, Paint Traffic Stripe, Pavement Marker, Furnish and erect Precast Bulb-Tee Girder

Plans and Specifications are available for view at our main office in Riverside or at the California Department of Transportation by calling 916/654-7028.

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified DBE companies for this project. Please call if you need assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers' Comp. Endorsements or waivers required are Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to Operating Engineers, Laborers, Cement Masons Carpenters unions and Teamsters. Subcontractors must provide weekly, one (1) original and (1) copy of all certified payrolls, including non-performance, and fringe benefit statement if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska is an equal opportunity employer.

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Ph: (951) 684-5360 • Fax: (951) 788-2449 • Contact: Ken Epps • ken.epps@skanska.com

## SKANSKA

is interested in soliciting in Good Faith all subcontractors as well as certified SBE, LBE and DBE companies for the following project:

**Transbay Transit Center – Structural Steel Superstructure**  
**Contract No.: 08-04-CMGC-000**  
**Trade Package# TG07.1**  
**SBE/DBE/LBE Goal: 24%**  
**Bid Date: February 7, 2013 – 2:00PM**

Plans and Specifications are available for view at our main office in Riverside, or at [www.transbaytransitcenter.org](http://www.transbaytransitcenter.org)

Quotes requested for supplies and services including, but not limited to: Structural Steel, Bearings, Expansion Joints, Studs, Stay-in-place Forms, Welding, Trucking, Porta Sans, Fencing, QA/QC, Security, Surveying, Sound Monitoring,

All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: 1995 Agua Mansa Rd, Riverside, CA 92509  
 P: (951) 684-5360 • Fax: (951) 788-2449 • Contact: Huriel Gonzalez • Email: [huriel.gonzalez@skanska.com](mailto:huriel.gonzalez@skanska.com)

## SKANSKA

in association with AECOM

**I-805 North Improvement**  
**Design Build Project**  
**Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: [www.usa.skanska.com/I805North](http://www.usa.skanska.com/I805North)  
**Bid Packages available are: Striping, Grinding, Sawcutting**

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact **Dave Sharpnack** at 951-684-5360. UDBE and Non-UDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer

## Skanska Shimmick Herzog

A Joint Venture in Association with LAN | TY Lin

**Santa Clara Valley**  
**Transportation Authority**  
**Design-Build Contract DB1102F**  
**Silicon Valley Berryessa Extension Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: [www.sshjv-c700.com](http://www.sshjv-c700.com)

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

## Kiewit

**REQUEST FOR SUB-ESTIMATES FROM DISADVANTAGE BUSINESS ENTERPRISES (DBES) SUBCONTRACTORS, MATERIAL CONTRACTORS AND SUPPLIERS**

**OWNER: RIVERSIDE COUNTY TRANSPORTATION COMMISSION (RCTC)**

**PROJECT: SR-91 CORRIDOR IMPROVEMENT PROJECT**

**REQUEST FOR PROPOSAL # 12-31-113-00**

**FUNDED BY RCTC CONTRIBUTIONS,**

**TOLL REVENUE BONDS (CIBS & CABS), STIP FUNDS, AND A TIFIA LOAN**

**PROJECT LOCATION: RIVERSIDE COUNTY, CA**

**BID DATE: JANUARY 29, 2013 @ 3:00 PM**

Kiewit Infrastructure West Co. (Kiewit) is bidding as a prime contractor for the construction of the project listed above and is seeking sub-estimates from Disadvantaged Business Enterprises (DBEs) and all other business enterprises.

All responsive subcontractors must possess a valid California Contractor's license and provide acceptable insurance. Responsible subcontractors will be expected to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. The subcontractor must be able to accept all terms and conditions of the project under the subcontract.

Kiewit is requesting estimates from interested subcontractors, material suppliers, professional services, and equipment suppliers, including, but not limited to:

Traffic Control, MSE Walls, Cast-in-Place Walls, Wet Utilities, Dry Utilities, Saw Cutting, Joint Seal, Water Proofing, Street Sweeping, Metals, Trucking, Surveying, Quality Control and Testing, Site Demolition Masonry, Electrical / Lighting, Communication systems "Tolling", Structures, Sound Wall, Guardrail, Fences and Gates, Curb and Gutter, Reinforcing Steel, Striping and Marking, Concrete and Flatwork, Seacant Walls, Soldier Pile Walls, Soil Nail Walls, Shoring, Drainage, Dewatering, Pile Driving, Cast in Drill Hole Pile (CIDH) Pile, Concrete Paving, Asphalt Paving, Irrigation, Landscaping, Post Tensioning, Concrete Barrier, Roadway Signage, Street Signalizations, Misc.

Kiewit intends to conduct itself in good faith with all disadvantaged business enterprises and other enterprises regarding participation on the project. All DBEs must be certified as a DBE by the California Unified Certification Program (CUCP) at the time of bid.

To obtain more information about this bid or for assistance with the requirements of the proposal, project scheduling, insurance, bonding, lines of credit, equipment, supplies, and/or technical assistance, please contact Kiewit or the project web site: [www.sr91kiewitteam.com](http://www.sr91kiewitteam.com)

**Kiewit Infrastructure West Co.**

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SANTA FE SPRINGS, CA 90670

(562) 946-1816 • (562) 946-3823 FAX

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# CALIFORNIA SUB-BID REQUEST ADS



## C. Overaa & Co - General Building Contractor

200 Parr Blvd., Richmond, CA 94801  
510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers including  
Disadvantaged Business Enterprises for:

### **Paso Robles Wastewater Treatment Plant Upgrade Paso Robles, CA**

**Bid Date: January 23, 2013 before 2:00PM**

**Project Description:** The Work includes furnishing all labor, materials, equipment, services, startup and testing, permits, temporary controls and construction facilities, and all general conditions, general requirements and incidentals required to complete the Work for the 4.9 million gallon per day capacity Wastewater Treatment Plant Upgrade Project in its entirety as described in the Contract Documents, which includes, but is not necessarily limited to, the following: site work, building construction, facility demolition, installation of major process equipment, Supervisory Control and Data Acquisition (SCADA) system, and related systems and facilities.

The Work will generally include construction of new facilities and modifications and rehabilitation of existing facilities. Existing facilities will need to remain in service throughout construction. Refer to Section 01311 for construction constraints. The new major process equipment and facilities include a headworks facility, BNR basins, aeration system blowers, three secondary clarifiers, DAFT facilities, operations building, vehicle canopy, warehouse building, cogeneration facilities, RAS pump station, WAS equalization tank, scum pump station, chemical feed facilities, W-3 pump station, various hydraulic flow split structures, and effluent polishing channel. The work associated with existing structures includes rehabilitation of existing primary clarifiers, modifications to existing chlorine contact basins, and rehabilitation of existing primary scum pump station, and conversion of existing recirculation pump station to a primary effluent pump station.

**Trades include but are not limited to:** Earthwork, demolition, underground pipe, concrete formwork, concrete reinforcement, concrete place and finish, grout, masonry, metal hand railing, grating, structural and misc. metals, rough carpentry, caulking, thermal insulation, masonry water repellent coating, doors & frames, finish hardware, glass & glazing, ceramic tile, flooring, painting and coatings, acoustical ceilings, toilet accessories, misc. specialties, pumps, digester equip., municipal equip., blinds, furniture, metal buildings, tanks, Special Construction, fire sprinkler systems, instruments, screw conveyors, pipes, valves, tubing, gates, cast-iron slide gates, plumbing, hydronic specialties, refrigeration systems, air distribution systems, building systems, electrical, low-voltage switchgear, 600 volt, single conductor lighting cable, power cable, shielded instrument cable and switchboards.

**Notes:** Project duration: 915 Days. Substantial Completion: 12/2014 / Final Completion 07/2015

**Engineer's Estimate: \$40,000,000      Prevailing Wages**

**Project funded in part by State Revolving Fund Loan Program. DBE Participation is encouraged.**

**Bid Walk:** December 18, 2012 at 9:00AM Located at 3200 Sulphur Springs Road, Paso Robles, CA 93446

**The Contract Documents** "City of Paso Robles - Wastewater Treatment Plant Upgrade Project" will be available electronically, at no cost, at [www.ciplist.com](http://www.ciplist.com).

Documents are also available for public inspection at Public Works Department at 1000 Spring Street, Paso Robles, CA & for viewing in the Overaa plan room at 200 Parr Blvd., Richmond, CA and on Isqft, login required.

If you have any questions, need additional information and/or clarification regarding this bid, please contact Larry Etcheverry for Architecture/concrete, Ben Evans or Rich Pappas for Underground Piping, Lupe Hernandez for Above Ground Piping, Equipment/Div 5/Plumbing/HVAC, Jeff Naff for Div 2 and Div 16 at (510) 234-0926.

We encourage bids from all Subcontractors/Suppliers including DBE/MBE/WBE/SBE/DVBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. We are signatory to both Carpenters and Laborers. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their worker compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: [www.overaa.com](http://www.overaa.com). Overaa utilizes the environmentally-friendly Textura electronic invoicing and payment system to streamline and expedite subcontractor invoicing and payment. Please contact our office if you would like more information.

**AECOM is seeking qualified LBE Subcontractors/Suppliers firms for:**

**Contract No. 9185.9: Program Management Support Services for Terminal 1 Redevelopment**

**Location: San Francisco International Airport**

**Bid Date: January 22, 2013**

**Trades seeking:**

PS019 (Administrative Services)

PS051 (Aviation Planning & Research)

PS058 (Construction Management)

PS007 (Technical & Misc. Writing/Editing Services)

AE014 (Value Quality Engineering)

AE019 (Architectural, Including Historical and Conservator Services)

**AECOM**

300 California Street, Suite 600

San Francisco, CA 94104

Phone: 415-955-2810 • Fax: 415-796-8200

Email: [SFO-Terminal1@aecom.com](mailto:SFO-Terminal1@aecom.com)

Contact: Diane Dunmire

AECOM is an Equal Opportunity Employer

Request for Quotes from Subcontractors and Suppliers for:

**Folsom Dam Auxiliary Spillway-Project- Joint Federal Project (JFP) Phase IV**

**Including Approach channel, Chute, and Stilling Basin**

**Solicitation No. W91238-13-R-0001**

**Owner**

**U.S. Army Corps of Engineers, Sacramento District**

**Folsom Dam Road**

**Folsom, CA 9560**

**Bid Date: Friday February 08, 2013**

**Please submit quotes by February 01, 2013 for timely review and evaluation**

Dragados-USA is seeking quotes from all qualified subcontractors and suppliers including certified and qualified SBs, SDBs, WOSBs, HUBZone, Veteran Owned Small Business and Service Disabled Veteran Owned Small Business (SDVOSB) subcontractors and suppliers who can perform any of the following work items:

SWPPP and Environmental Plans and Implementation, SWPPP Inspection, Surveying, Demolition, Exploratory Boring, Excavation, Rock Bolts, Upper Chute Concrete, Stepped Chute Concrete, Stilling Basin Concrete, Reinforcing Steel, Shotcrete, Underdrains, Marine Survey and Controls, Dredging, Diving, Temp. Embankment Dam, Embankment Fill, Concrete Cutoff Wall Secant Pile, Instrumentation, Approach Channel Walls and Slab, Spur Dyke Embankment, Dewatering, Turbidity Curtains, Access Roads / Aggregate Base and AC Paving, Traffic Control, Lighting / Electrical, Fencing, Cofferdam, Blasting, Geotechnical Monitoring, Noise Monitoring, Vibration Monitoring, Seismic Specialist, Trucking, Signing & Striping, Drainage and Utilities, Aggregates, Rock Crushing, Concrete, Asphalt, Cement, Secant Pile Drilling, Concrete Plants, Concrete Pumps, Concrete Conveyors, Metal Railing, Miscellaneous Metals, Painting/Coating, Corrosion Protection, Cathodic Protection, Site Security, Diesel Supply, Crane Rental, Equipment Rental, Quality Control Testing and Inspection, and Jobsite Office Trailers and Furnishings, Construction Schedule, Curb & Sidewalk, Earthwork, Grading, Ground Improvement, Landscaping, Sanitation, Security, Soil Disposal, Anchor Bolts, Shoring.

## **Dragados -USA**

3200 Park Center Drive, Suite 600 • Costa Mesa, CA 92626  
Phone – 657-229-7818 • Fax- 657-229-7637

**Contact: Ron Leach**

Plans and Specifications are available directly from the U.S. Army Corps of Engineers To receive access to the documents it is required that interested bidders submit a request on company letterhead to Ray Greenheck ([raymond.r.greenheck@usace.army.mil](mailto:raymond.r.greenheck@usace.army.mil)) with a CC to Anna Cayanan ([anna.r.cayanan@usace.army.mil](mailto:anna.r.cayanan@usace.army.mil)). This letter shall contain your formal request for access to the RFP documents and indicate 2 emails that the access shall be sent to.

**FedBizOpps website [www.fbo.gov](http://www.fbo.gov) Solicitation No. W91238-13-R-0001**

**100% Performance & Payment bond may be required**

**Dragados will pay for bond premiums up to 1.5%**

**Please call Dragados for assistance with Bonding, Insurance,  
Necessary Equipment, Materials, and / or Supplies**

**Dragados is willing to break out any portion of work to encourage SB participation.**

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- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

### **One Location...Thousands of Certified Businesses**

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- SBE maintains businesses certified by many local agencies

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**SBE Newspaper** and **SBE Newsletter**

# Message from Dr. Winslow Sargeant, Chief Counsel for Advocacy

## 2012 Accomplishments, 2013 Horizons

As 2012 winds down, the Office of Advocacy continues to build up an impressive number of achievements working with federal agencies and small business owners to bring transparency to the regulatory process. The synergy between our research and regulatory work continues to strengthen both areas; timely and actionable research is the foundation of efficient and sound regulation.

In 2012, Advocacy was pleased to see the introduction of Executive Order 13610, Identifying and Reducing Regulatory Burdens. This built on Executive Orders 13563 and 13609, supporting a structural reporting requirement for regulatory reform and review.

During 2012 we saw the exit of OIRA Administrator Cass Sunstein. Before departing Sunstein made clear the need to assess the cumulative impact of regulation, which was part of a wider recognition of the need to assess the regulatory cost-benefit calculus. This affirmation is particularly relevant as several key statutes will require agencies to issue new implementing regulations. Among these are:

- The Affordable Care Act, with new regulatory proposals issued or forthcoming from the Departments of Health and Human Services (Centers for Medicare and Medicaid Services), Labor, and Treasury (Internal Revenue Service);
- The America Invents Act, which set in motion the Patent and Trademark Office's overhaul of the patent process, including implementation of the "first-inventor-to-file" patent provision; and
- The Dodd-Frank Act, which created the Consumer Financial Protection Bureau and added small business review panels to the agency for rulemakings expected to have a significant impact on a substantial number of small entities. So far, four panels have been convened as part of the agency's overhaul of consumer lending practices. Advocacy has been a partner on all of these panels.

The widening recognition of Advocacy's key role was apparent in November, during the American Bar Association's administrative law conference in Washington. Advocacy staff were facilitators and panelists at four well-attended sessions.

Advocacy understands the role that statistics play in supporting the small business community. This year we updated our most widely used publication, "Frequently Asked Questions about Small Business." We added informative graphics and doubled the amount of data from previous editions to make it even more helpful. Our Office of Economic Research has replaced its annual small business data set with quarterly data bulletins, again to improve accessibility and timeliness of information.

As part of the recognition that no "one size fits all" small businesses, Advocacy launched our Innovation Initiative. The Innovation Initiative is designed to shed light on concerns and challenges faced by emerging sectors of our economy, among them, key sectors in life sciences, clean energy, advanced manufacturing, nanomaterials, and data mining (big data).

In September, we held a oneday event in Seattle, Washington, highlighting the ways that the public and private sectors can work together in support of innovative small businesses. To better understand the needs of this high-growth sector, Advocacy staff also participated in events held by other organizations which focused on innovation and entrepreneurship.

Many issues that disproportionately affect innovative businesses were discussed. Some examples include visas and immigration issues; intellectual property and patents; early stage financing options (crowd funding, micro-finance, venture capital, angel investment); the SBIR/STTR programs; specific licensing procedures, e.g., FDA 510(k); and specific tax policies that affect entrepreneurs, startups, and innovative sectors.

Advocacy's central role of listening to small business remains a constant. Our regional

advocates are essential in providing unfettered access to emerging entrepreneurs and small business owners. As a voice for small business within the federal government, our effectiveness will continue to be measured and driven by how closely we remain in touch with small businesses.

### About Dr. Winslow Sargeant

Dr. Winslow Sargeant is the sixth Chief Counsel for Advocacy of the U.S. Small Business Administration's Office of Advocacy, appointed by President Obama August 19, 2010. The Office of Advocacy is an independent voice for small business within the federal government with a mission of encouraging policies that support small business start-up, growth, and development.

As chief counsel, Dr. Sargeant directs Advocacy's operations, which include conducting research on the U.S. small business sector, advocating for small businesses within the federal government's agencies and rulemaking processes, reaching out to regional and state small business advocates and policymakers, and fostering public awareness of small business contributions and concerns.

Dr. Sargeant sees the entrepreneurial spirit as uniquely American and as a path to wealth and job creation—a thread that runs through his life story. Most recently, he served as managing director of Venture Investors, LLC, in Madison, Wisconsin. The firm provided seed and early-stage money to high-potential health care and IT companies. There, he specialized in computer software, hardware, and materials, and worked with technology transfer offices.

The chief counsel brings to his advocacy role years of experience as a federal partner to small firms. From 2001 to 2005, he was program manager in electronics for the National Science Foundation's Small Business Innovation Research (SBIR) Program, while also serving as adjunct professor at the University of Pennsylvania. The NSF is one of the federal



Dr. Winslow Sargeant

agencies with the largest extramural research and development budgets that are required in the SBIR program to dedicate a portion of their awards to small firms.

And Dr. Sargeant knows the challenges of starting and building a small firm. He enrolled in a PhD. Program at the University of Wisconsin, Madison, in 1988 and left in 1992 to work at IBM in Rochester, Minnesota. He received his PhD in electrical engineering in 1995, and worked at ATT/Bell Labs in Allentown, Pennsylvania. In 1997, Dr. Sargeant and partners co-founded Aanetcom, a "fabless" semiconductor integrated circuit design company. The company designed state-of-the-art computer circuits for telecom and broadband applications. In March 2000, Aanetcom was acquired by PMC-Sierra, a publicly traded company.

Dr. Sargeant met his wife, Ikanyeng, during his graduate studies at the University of Wisconsin. Winslow and Ikanyeng have three children, Kgosi, Lorato, and Marang.

Source: U.S. Small Business Administration

## Construction Material Prices Continue To Fall In November As Costs For Key Components Drop And Threat Of Fiscal Cliff Dampens Demand

**Price Declines Driven By Big Drop in Diesel Costs, Smaller Decreases in Cost of Other Materials, as Amount Contractors Charge for New Structures Remains Mostly Flat for the Month and Up Little for the Year**

Construction materials costs dropped in November, aided by a plunge in diesel prices along with smaller decreases in a variety of other inputs, according to an analysis of new federal figures released today by the Associated General Contractors of America. Association officials noted that some of the price declines may be related to the fact that the threat of the fiscal cliff is already having an impact on demand for construction and related materials.

"The recent price decreases are very welcome after years of price spikes that contractors could not pass on in a weak construction market," said Ken Simonson, chief economist for the construction trade association. "These price declines may be yet another sign that the threat of the fiscal cliff has already taken a toll on demand."

For the 12 months ending in November, the producer price index for all construction inputs rose 1.0 percent, closely matching the increase in prices contractors charge for new buildings. Between October and November, however, construction materials prices fell by 1.1 percent, while the amount contractors charge to build industrial buildings, new offices and new warehouses was unchanged and down 0.3 percent for new school construction.

Simonson said prices fell for the month and the year for diesel fuel (-7.4 percent for the month and -4.0 percent for the year), steel (-1.3 percent for the month and -9.3 percent for the year), copper (-3.3 percent for the month and -0.9 percent for the year) and aluminum (-0.8 for the month and -3.5 for the year). The overall decrease was offset by increases in prices for gypsum products such as wallboard (0.4 percent for the month and 14.9 percent for the year), lumber and plywood (1.7 percent for the month and 9.3 percent for the year) and architectural coatings (unchanged for the month, but up 10.5 percent for the year).

"Demand for gypsum and architectural coatings products has risen sharply as apartment and home construction have soared in recent months," Simonson commented. "The gypsum and lumber price increases might also reflect the surge in demand from areas hit by Hurricane Sandy."

A survey of nearly 600 construction firms release by the association last week indicated that many firms have already changed business practices because of the twin threat of spending cuts and tax increases included in the fiscal cliff. In particular, many firms noted they were cutting back on investments in construction equipment and supplies, likely contributing to the decline in materials prices, association officials cautioned.

"Washington's inability to resolve the threat of the pending fiscal cliff is already having an impact on construction activity and employment levels," said Stephen E. Sandherr, the association's chief executive officer. "Construction activity would unquestionably be stronger if firms knew what they would be paying in taxes starting three weeks from now."

Source: U.S. Small Business Administration

# SMALL BUSINESS EXCHANGE RADIO TALK on KCAA 1050 AM

## KCAA 1050AM Inland Empire / Los Angeles News and Information Resources

In addition to visibility as part of our local presence with our 'offline' publication, and our 'online' website, we now also offer businesses the chance to sponsor our 'on air' ra-dio program on KCAA 1050AM—aired every Monday at 5pm, in the heart of drive time.

Recognized for both its local coverage, as well as its NBC News affiliation, the station reaches a diverse, mature adult listener base eager to know what's 'news' in their area.

Our program offers a focus on the local business community, featuring industry experts and major Prime Contractors, and will highlight current and future Contract opportunities on projects throughout the Region.

Your support of the program will showcase your business, and provide a unique opportunity to participate in our business promotional platform.

**Take part in the Construction  
industry's amazing opportunities  
in the largest market in the nation.**

## Radio Visibility Means Business!

In today's environment, it's more challenging than ever to meet contract goals. Imagine facing a protest on a contract you've just won, on grounds that your outreach efforts were lacking.

Most Primes fear non-compliance that can result in losing a bid, or worse, facing fines or liquidated damages. With more protests, and changing regulations, it's a very real threat.



## In Addition to Your Print Advertising, Radio Visibility Offers:

- A new audience you may not reach otherwise—local, and interested in area resources
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- Alignment with programming targeted to your exact prospects
- Multi-media positioning to supplement any print or online advertising you may be doing
- An opportunity to showcase your company in the content of the programming
- A chance to take a leadership role in maximizing the many opportunities the industry offers—new projects, new contracts, new partnerships.

To Advertise Your Business please call  
**1-800-800-8534** and ask for  
**Valerie Voorhies**  
or email your ad to us at  
**sbe@sbeinc.com**  
Website: **www.sbeinc.com**

## “Bringing Business To You...”

### Upcoming Program Topics:

The new opportunities in the Construction industry as a result of additional project funding, and infrastructure expansion means there is a lot of news to share about how to be prepared to capitalize on the billions of dollars of contracts to be released in the coming years.

On “Bringing Business To You” you'll hear in-depth discussions of topics like:

- **Changing Federal Regulations**—what do they mean for your business?
- **Partnering**—how to connect with other businesses to maximize your success
- **Technology tools**—how to streamline your business for better results
- **Be Prepared to Win**—how to position your business for success
- **Commercially Useful Function**—how to make sure you're in compliance
- **Certification Basics**— how to make sure you're qualified to participate
- **Finding opportunities**—resources you can use to identify your greatest potential wins

## Business Resources...Creating Results and Revenue

Over the years, SBE has built an increasingly comprehensive selection of resources you can use to grow your business.

Our experts can help identify the best solutions for your business—whether you're a small business looking for opportunity, or a Prime Contractor eager to find qualified subs for your projects.

Through consistent use of our publication, our online resources, and now our radio programming, you'll have access to the latest information, and tools to streamline your processes, and help you reach your goals faster, easier, and more cost effectively.



## You'll find valuable resources like:

- Forms
- Contract listings
- SBA Resource information
- Certification Requirements
- Certification Assistance
- Marketing articles, workshops,
- Ad space to promote your certified status
- Inclusion in our Nationwide Database
- Comprehensive Bid opportunities
- Online Plan room
- Complete Diversity Outreach Services

## Supporting Business Opportunities...

For over 28 years, the Small Business Exchange Inc. has been a central location connecting small, minority-owned, women-owned and disabled veteran-owned, HUB Zone or DBE businesses with Prime Contractors and Agencies needing their services.

SBE creates links between buyers and sellers, so everyone wins. With print, online, and now on-air resources, Businesses can find potential partners, and access resources on marketing, Certification, and Contract opportunities

With access to the largest non-public database in the nation of over 500,000 businesses in the construction, commodities, business services, and professional services industries, we can help businesses find the Subs they need to make sure they meet diversity goals and comply with contract requirements.

Since Small Business Exchange is a recognized trade/focus publication, many companies advertise in the Print or Online Marketplace as an integral part of growing and protecting their business.

**Whether you're a Small business  
looking for more opportunity,  
or a Prime Contractor  
not willing to risk a Fine...**

**The Small Business Exchange has  
the resources you need to succeed.**

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to Participate in Contracts Worth Millions**

**– Call us today to get started!**

# CALIFORNIA PUBLIC LEGAL NOTICES



UCLA

## ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a CM at Risk contract (utilizing Best Value Selection methodology) are invited from prequalified bidders for the following work:

### LUSKIN CONFERENCE AND GUEST CENTER Project Number 946375.01

**DESCRIPTION OF WORK:** The Luskin Conference and Guest Center project will construct 294,000 gsf Type I building on a site located adjacent to the main entrance to campus at the terminus of Westwood Plaza. The Project consists of four components: 1) a 242,000 gsf conference facility with meeting space and 250 guest rooms; 2) 42,000 gsf parking garage for resident guests; 3) a 10,000 gsf replacement campus catering kitchen; and 4) improvements to the adjacent traffic turnabout and pedestrian areas in Gateway Plaza at the main entrance to campus. The Project will demolish Parking Structure 6 to create the site for the Center. The Conference and Guest Center will occupy seven floors above one level of subterranean parking. Reception, dining, lounge and meeting facilities will be accommodated on the first two floors, with guest rooms on five floors above. The parking level will accommodate 125 spaces for resident

guests, back-of-the house support, and loading dock. Construction shall be on a confined site requiring shoring, and includes mat and spread foundations, concrete structural frame, exterior cladding consisting of an air barrier system, brick, precast stone, metal panel systems, aluminum windows and window wall systems. Construction includes steel framed roof structures, and related conveyance, mechanical, electrical, plumbing and fire protection systems. The new buildings shall be constructed to meet the LEED® New Construction version 3.0 "Gold" green building requirements. The project is anticipated to be constructed between December 2013 and August 2016.

The Anticipated Contract Value is \$110,780,000.00.

### BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on December 21, 2012 and will be issued at:

ARC  
2435 Military Ave.  
Los Angeles, CA 90064  
Telephone (310) 477-6501  
Website: <http://social.fordgraphics.com/>

2. Each prequalified CM/Contractor Bidder will be issued (1) complete set of Bidding Documents at no cost (each prequalified entity must contact ARC to instruct them as to whether they wish to receive digital or hard copy). Said entities and all other interested parties may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will

make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

**PREQUALIFIED CM/CONTRACTOR BIDDERS:** University has prequalified CM/Contractor Bidders for this Project. Refer to the website address listed at the end of this Advertisement for a list of said prequalified entities.

**BID DEADLINE:** Bids will be received only at the following location:

Contracts Administration  
University of California, Los Angeles  
1060 Veteran Avenue, Suite 125  
Box 951365  
Los Angeles, California 90095-1365  
310-825-7015

and must be received at or before:

**2:30 p.m., January 24, 2013**

### MANDATORY PRE-BID CONFERENCE & JOB WALK:

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on January 4, 2013 beginning promptly at 10:00 a.m. Only prequalified bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at [www.ucla.edu/map](http://www.ucla.edu/map)). For further information, contact Mark Voltz at 310-794-4168.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time

to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

The lowest responsible bidder will be selected on the basis of the best value to the University. The objective criteria and methodology used to determine Best Value are described in the Bidding Documents. The best value to the University is the selection resulting in the best combination of price and qualifications.

**LICENSE REQUIREMENTS:** The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

### B License (General Building)

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at: <http://www.capital.ucla.edu>)



UCLA

## ADVERTISEMENT FOR BIDS (Re-Bid)

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a lump-sum contract are invited from prequalified bidders for the following work:

### WWRH B1 - H39 CASIT TRAINING LAB Project Number 945768.01

**DESCRIPTION OF WORK:** The new CASIT suite will be located in the UCLA Ronald Reagan Medical Center, on the B level, which is currently vacant shell space. The new space will be designed to accommodate state of the art technology including surgical simulators, teaching video/monitoring, office support functions and a telemedicine suite. Construction will include but is not limited to new partitions and ceilings, re-working of the HVAC system, new HVAC ducting, all power, lighting, data and controls, new finishes, and installation of equipment. Equipment to include CFCI, OFCI, OFVI, VFVI. Contractor will be required to coordinate all work with said separate entities. University will perform points of connection for power and data. Contractor shall adhere to strict infection control criteria and all OSHPD inspection criteria.

The estimated construction cost is \$1,300,000.00.

### BIDDING DOCUMENTS:

1. Bidding Documents will be available beginning on December 21, 2012 and will be issued at:

ARC  
2435 Military Ave.  
Los Angeles, CA 90064  
Telephone (310) 477-6501  
Website: <http://social.fordgraphics.com/>

2. Bidders may view the Bidding Documents online at the ARC PlanWell Public Plan Room, and purchase digital and/or hard copies of the Bidding Documents by contacting ARC as indicated above. All parties will make arrangements with and payment to ARC directly. (NOTE: Bidding Documents will not be issued at the University's office.)

(NOTE: Bidders who purchased a set of bidding documents during the initial bid of this Project may obtain one new set of revised re-bid documents at no additional cost. However, each such bidder must contact ARC directly and instruct them whether Bidder wants electronic copy or hard copy of the documents.)

**BID DEADLINE:** Bids will be received only at the following location:

Contracts Administration  
University of California, Los Angeles  
1060 Veteran Avenue, Suite 125  
Box 951365  
Los Angeles, California 90095-1365  
310-825-7015

and must be received at or before:

**2:00 p.m., January 10, 2013**

### MANDATORY PRE-BID CONFERENCE & JOB WALK:

A mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk will be conducted on January 3, 2013 beginning promptly at 11:30 a.m. Only bidders who participate in both the Conference and the Job Walk, in their entirety, will be allowed to bid on the Project as prime contractors. Participants must arrive at

or before 11:30 a.m. Persons arriving later than said time will not be allowed to bid on the Project as prime contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at [www.ucla.edu/map](http://www.ucla.edu/map)). For further information, contact James Montero at 310-206-0668.

(NOTE: Bidders are advised that parking may be difficult. Bidders should allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference/Job Walk will last at least 2 hours.)

**LICENSE REQUIREMENTS:** The successful Bidder will be required to have the following California current and active contractor's licenses at the time of submission of the Bid:

### B License (General Building)

**BIDDER QUALIFICATIONS:** To be allowed to submit a bid, Bidders must have successfully prequalified during the prior bid of this Project. Refer to the website address at the end of this Advertisement for a list of Bidders prequalified for this Project.

**FUNDING CONTINGENCY:** Award of the Contract is contingent on the receipt of funding by the United States Army Medical Research Acquisition Activity. While it is anticipated that such financing will be obtained within the period reserved for the Consideration of Bids, there is no assurance that such financing will be received.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA  
(Visit our website at: <http://www.capital.ucla.edu>)



## CALIFORNIA LOTTERY

Invitation for Bid (IFB)  
#7929  
Maintenance & Batteries  
for  
Uninterrupted Power  
Source Units

The California Lottery (Lottery) is inviting responses from qualified vendors to provide maintenance, repairs, inspections, technical support and battery replacement on five (5) Uninterrupted Power Source (UPS) units at the Lottery Headquarters and Distribution Centers. At the time of submission, bidders must have: a minimum of five (5) years of experience working on Liebert UPS and Shadow Wave Rider Emergency Lighting UPS units; a valid C10 (Electrical) license; legally authorized to do business in the State of California; and meet all other qualifications and certifications required in the solicitation.

It is anticipated the IFB will be released in January 2013. Copies of the solicitation will be available at [calottery.com/Vendors](http://calottery.com/Vendors).

SMALL **BUSINESS** EXCHANGE



# CALIFORNIA PUBLIC LEGAL NOTICES

## UNIVERSITY OF CALIFORNIA SAN FRANCISCO

### RE-ADVERTISEMENT FOR BIDS

Subject to conditions prescribed by the University of California, San Francisco, sealed bids for a lump sum contract are invited for the following Work:

#### MISSION BAY 2ND PARCEL SURCHARGE AND INFRASTRUCTURE PHASE 4 AND PHASE 5

Project No.: M8408 / Contract No.: L00434

#### DESCRIPTION OF WORK:

The contract scope of work consists of surcharging two areas on the campus and the construction of a parking lot on a portion of Block 18. The contractor will coordinate with PG&E to have electrical service disconnected in the surcharge area and reconnected to serve the campus.

The surcharge work includes demolition of existing concrete and asphalt concrete pavements, demolition and removal of the existing Site Development Trailer, clearing and grubbing, site preparation, installation of prefabricated vertical wick drains, monitoring instrumentation, construction of site grading fill and sur-

charge fill embankments. The contract scope of work will be divided into two phases, Phase 4 and Phase 5, to be constructed over a 12 to 18 month period ahead of proposed Campus utility and building projects. Approximately 395,000 linear feet of wick drains will be installed within the surcharge areas.

The parking lot will require construction of an access road, lighting, fencing, and the import of aggregate base-rock.

**BIDDER QUALIFICATIONS:** To be eligible for consideration of award, bidders must have the minimum experience set forth in the Supplementary Instructions To Bidders. Bidders must submit qualification documents as an attachment to the Bid Form.

#### PROCEDURES:

Bidding Documents will be available at **10:00 AM, November 29, 2012** and will be issued only at:

UCSF Documents, Media & Mail (UCSF-DMM)  
1855 Folsom Street, Room 135  
San Francisco, CA 94103

Contact Persons: Ben La (415) 476-5030 (9:00 AM – 5:00 PM)  
Customer Service Line (415) 514-2054 (before &

after working hours) Fax No. (415) 476-8278  
Log into <http://www.cpfm.ucsf.edu/contracts/index.htm>

Click on the UCSF Documents, Media & Mail button

A **NEW mandatory Pre-Bid Conference and mandatory Pre-Bid Job Walk** will be conducted on **January 3, 2013** beginning promptly at **10:00AM**. **All Bidders who attended the previous mandatory Pre-Bid Conference on December 5, 2012 must also attend this mandatory Pre-Bid Conference on January 3, 2013. Only those Bidders who attend the mandatory Pre-Bid Conference on January 3, 2013 will be allowed to submit a Bid to the University. Participants shall meet at UCSF Mission Bay Construction Trailer, 1750 3rd Street, San Francisco, CA 94158.** Only bidders who participate in both the Conference and the Job Walk in their entirety will be allowed to bid on the Project as prime contractors. For further information, contact University's Project Manager **Mark Smolley at (650) 815-5840**.

Bids will be received and opened only at Minnesota St. Finance Service Center, University of California, San Francisco, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107. Phone: (415) 476-5343. Bid Deadline: Sealed bids must be received on or before

**3:00 PM, January 17, 2013.**

Every effort will be made to ensure that all persons shall have equal access to contracts and other business opportunities with the University, regardless of: race; color; religion; sex; age; ancestry; national origin; sexual orientation; physical or mental disability; veteran's status; medical condition; genetic information; marital status; gender identity; pregnancy; service in the uniformed services; or citizenship within the limits imposed by law or University's policy.

The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid:

**LICENSE CLASSIFICATION:**  
**General Engineering**

**LICENSE CODE: A**

**ESTIMATED CONSTRUCTION COST:**  
**\$2,200,000 - \$2,500,000**

THE REGENTS OF THE UNIVERSITY  
OF CALIFORNIA  
University of California, San Francisco  
December, 2012

## SAN FRANCISCO FICTITIOUS BUSINESS NAMES

### FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0347732-00

Fictitious Business Name(s):

**Auto Tint**  
Address  
**1454 Van Dyke Avenue, San Francisco, CA 94124**  
Full Name of Registrant #1  
**Jin Yuan Zhou**  
Address of Registrant #1  
**1454 Van Dyke Avenue, San Francisco, CA 94124**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/17/12**.

Signed: **Jin Yuan Zhou**

This statement was filed with the County Clerk of San Francisco County on **12/17/12**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin  
Deputy County Clerk  
12/17/2012

**12/20/12 + 12/27/12 + 1/3/13 + 1/10/13**

### FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0347447-00

Fictitious Business Name(s):

**Epic Leasing**  
Address  
**227 Telegraph Hill Blvd, San Francisco, CA 94133**  
Full Name of Registrant #1  
**Everett Chan**  
Address of Registrant #1  
**227 Telegraph Hill Blvd, San Francisco, CA 94133**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Everett Chan**

This statement was filed with the County Clerk of San Francisco County on **11/30/2012**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin  
Deputy County Clerk  
11/30/2012

**12/06/12 + 12/13/12 + 12/20/12 + 12/27/12**

### FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0347662-00

Fictitious Business Name(s):

**Smart Chiropractic**  
Address  
**2665 Ocean Avenue, Suite C, San Francisco, CA 94132**  
Full Name of Registrant #1  
**Calvin J. Wong**  
Address of Registrant #1  
**1483 Sutter Street #1403, San Francisco, CA 94109**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/1/1992**.

Signed: **Calvin Wong**

This statement was filed with the County Clerk of San Francisco County on **12/11/2012**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin  
Deputy County Clerk  
12/11/2012

**12/13/12 + 12/20/12 + 12/27/12 + 1/3/13**



## CHANGE OF NAME

### CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME  
CASE NO. CNC 12-549150

PETITIONER OR ATTORNEY

**Sungra Cheon**  
125 Cambon Drive #10E  
San Francisco, CA 94132

TO ALL INTERESTED PERSONS:

1. Petitioner **Sungra Cheon** for a decree changing names as follows:

**Sungra Cheon** changed to  
**Sarah Sungra Cheon**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

#### NOTICE OF HEARING

Date: **February 14, 2013** Time: **9:00 AM** Dept.: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF SAN FRANCISCO  
400 MCALLISTER STREET  
SAN FRANCISCO, CA 94102

ELIAS BUTT, Clerk  
DATED - December 11, 2012

**12/13/12 + 12/20/12 + 12/27/12 + 1/03/13**

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# CALIFORNIA PUBLIC LEGAL NOTICES

## UNIVERSITY OF CALIFORNIA SANTA CRUZ

### ADVERTISEMENT FOR CONTRACTOR PREQUALIFICATION

Subject to conditions prescribed by the University of California, Santa Cruz Campus, responses to the University's

prequalification documents for a LUMP SUM contract are sought from prospective bidders for the following project:

**Infrastructure Improvements Phase 2:  
Stormwater  
Project Number: 9077  
UNIVERSITY OF CALIFORNIA,  
SANTA CRUZ**

### PREQUALIFICATION OF PROSPECTIVE BIDDERS

The University has determined that bidders who submit bids on this project must be prequalified. Prequalified bidders will be required to have the following California contractor's license(s):

**General Engineering Contractor, License Code A, Earthwork, C12, or Landscape C27**

**GENERAL DESCRIPTION OF WORK** Repairs to existing natural drainages in environmental sensitive areas and installation of new storm water control devices at multiple sites around the UCSC campus including: limited sensitive and steep access points and work in narrow channels under per-

mits from resource agencies, with the majority of the work occurring in identified Campus Natural Reserves protected for teaching and research in the university environment. Work sites include biologically sensitive areas that are in complex hydrologic regimes with surface and subsurface water flow, and complex geologic conditions with subsurface fractures, fissures, and caverns. The prequalification will include a requirement for experience performing work under similar conditions.

### PREQUALIFICATION SCHEDULE

On **Thursday, January 3**, a set of prequalification documents will be issued at:

**CONTRACTS OFFICE, PHYSICAL  
PLANNING AND CONSTRUCTION  
UNIVERSITY OF CALIFORNIA,  
SANTA CRUZ  
1156 HIGH STREET, BARN G  
SANTA CRUZ, CA 95064  
831-459-2366**

On **Thursday, January 17**, the completed Prequalification Questionnaire and associated documents will be received at:

**CONTRACTS OFFICE,  
PHYSICAL PLANNING AND CONSTRUCTION  
UNIVERSITY OF CALIFORNIA, SANTA CRUZ  
1156 HIGH STREET, BARN G  
SANTA CRUZ, CA 95064  
831-459-2366**

The Prequalification Questionnaire and associated documents is due on Thursday, January 17, 2013 at 1:00 PM. Any person or entity not satisfied with the outcome of the prequalification must file a writ challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest.

However, the University reserves the right to accept late submissions and to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

The dates, times, and location set for receiving and opening of bids will be set forth in an Advertisement for Bids.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive nonmaterial irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, Santa Cruz  
January 2013



## CALIFORNIA LOTTERY Request for Proposal (RFP) #5470 Project Portfolio Management Software & Implementation Services

The California Lottery (Lottery) is inviting bids from qualified bidders to provide Commercial Off the Shelf (COTS) Project Portfolio Management software solution, implementation services and training, and ongoing maintenance and support through an annual user license agreement. Bidders must have: 1) a commercially available Project Portfolio Mgmt. software product that meets the technical and functional requirements described in the Scope of Services; 2) the proposed software installed and currently in use at a State of California Department or at a Lottery in the United States or Canada; 3) been providing the proposed software as a hosted or SaaS solution for at least three (3) years; and 4) annual revenues greater than \$5 million.

The solicitation document is anticipated for release in January 2013, and will be available to download on the Lottery Website at [www.calottery.com](http://www.calottery.com) under Vendors.



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Contract No. 1966J  
(ID No. FCE13027)**

### PAVEMENT RENOVATION, WATER MAIN INSTALLATION, AND SEWER REPLACEMENT - 17TH AND 18TH STREETS

Sealed bids will be received at 875 Stevenson St, Rm 420, San Francisco, California 94103 until **2:30 p.m. on January 23, 2013**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at [www.sfdpw.org/biddocs](http://www.sfdpw.org/biddocs), or purchased on a CD format from 875 Stevenson St, Rm 420, San Francisco, CA 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at [www.sfdpw.org](http://www.sfdpw.org) for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is pavement renovation, water main installation, and sewer replacement on 17th St from Ord St to Market St and on 18th St from Hattie St to Sanchez St, including demolition, traffic routing, curb ramps, and all related work. The time allowed for completion is 360 consecutive calendar days. The Engineer's estimate is in excess of \$2,500,000. For more information, contact the Project Manager, Ramon Kong at (415)-554-8280.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **25% LBE**. Call

Selormey Dzikunu at (415)-558-4058 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **January 8, 2013, 1:30 p.m.**, at 1680 Mission St, 3rd Flr.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

**Class "A" license** required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

12/20/12  
**CNS-2421355#  
SMALL BUSINESS EXCHANGE**



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

**Contract No. 1901J  
(ID No. FCE12055)**

### VARIOUS LOCATIONS PEDESTRIAN COUNTDOWN SIGNALS CONTRACT NO. 1

Sealed bids will be received at 875 Stevenson St, Rm 420, San Francisco, CA 94103 until **2:30 p.m. on January 23, 2013**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents Download site at [www.sfdpw.org/biddocs](http://www.sfdpw.org/biddocs), or purchased on a CD format from 875 Stevenson Street, Room 420, San Francisco, California 94103, telephone 415-554-6229, for a non-refundable \$15.00 fee paid by cash or check to "Department of Public Works". Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at [www.sfdpw.org](http://www.sfdpw.org) for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The work is new pedestrian countdown signals, traffic signal modifications, curb ramps, traffic routing and all related work at various intersection locations. The time allowed for completion is 270 consecutive calendar days. The Engineer's estimate is in excess of \$1,000,000. For more information, contact the Project Manager, Steven Lee at 415-558-5226.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Unit Price basis. Progressive payments will be made.

Bid discounts may be applied as per SFAC Chapter 14B. Subcontracting goal is **20% LBE**. Call Selormey Dzikunu at 415-558-4059 for details. In accordance with SFAC Chapter 14B requirements, all bidders, except those who meet

the exception noted below, shall submit documented good faith efforts with their bids and must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference. Refer to HRC Form 2B for more details. Exception: Bidders who demonstrate that their total LBE participation exceeds the above subcontracting goal by 35% will not be required to meet the good faith efforts requirements.

A pre-bid conference will be held on **January 9, 2013, at 1:30 pm**, at 30 Van Ness Ave, 5th Flr.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. SFAC Sec. 6.22(A) requires all construction contracts awarded by the City and County of San Francisco to include performance and payment bonds for 100% of the contract award.

**Class "A or C-10" license** required to bid.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Executive Director/CEO of Municipal Transportation Agency recommends the contract for award, and the Municipal Transportation Agency Board of Directors then adopts a resolution awarding the Contract. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

12/20/12  
**CNS-2421405#  
SMALL BUSINESS EXCHANGE**

# BANKING \$ FINANCE

## Surprising Ways a Small Business Can Profit From the False Claims Act

When you were a child, it was common playground knowledge that being a “tattle tale” was a bad thing. If you were caught snitching on another kid, the ramifications were harsh. You were often made the outcast, and it took a great deal of time before being accepted by your friends. As an adult, this mentality often lingers in the back of our minds. We often overlook things that are not right because we simply do not want to be that lonely kid at the corner of the playground.

The truth is however, that as a business owner, reporting wrongdoing will have just the opposite effect. When a business reports fraudulent acts of another business, it is beneficial to not only the business owner, but the community as a whole.

### Whistleblowing and the False Claims Act

The Whistleblower Act can be traced back to the administration of Abraham Lincoln. Many companies were taking advantage of the Civil War and overcharging the government for war supplies that it either did not supply or billed for the same equipment or supplies multiple times.

Today, the Act applies to any business that conducts business with the government and makes fraudulent charges.

In most cases, it applies to medical facilities that over-bill or double charge for their services.

### Why Informing is the Right Thing To Do

When a business has knowledge of a fraudulent act taking place, it is their moral responsibility to report the fraud. This not only corrects a wrong from taking place, it also helps the community by keeping costs down on services. It also helps the recipients of the services by ensuring they are actually receiving the services for which they paid.

### Monetary Rewards

As a reward, the government gives a percentage of the money they reclaim from the offending company to the whistleblower. The amount, of course, will depend on the amount of fraud that was found. If the government decides to take legal action against the company instead of just claiming the money they are owed, the informant will receive a larger percentage of the money that is reclaimed.

As you can see, it is very beneficial for everyone involved to stop fraudulent charges to the government for products or services. The public is protected from wasted tax money being

spent on nonexistent products and services, consumers are protected from higher prices for goods and services, recipients are protected, and the whistleblower is rewarded for their efforts to stop the fraud.

If you believe that you have knowledge of a fraudulent act by a business concerning products or services sold to the government, it is important to seek the services of a qualified attorney to represent you before the courts to report your findings. An attorney will make sure that all the information needed to prosecute the case is provided, and that you are given the rightful credit and reward for your efforts. Additionally, a good lawyer can protect you from any problems that may arise as the result of you reporting this fraudulent act.

This report by Ann Bailey, former TV writer, addresses any small business that has knowledge of criminal acts by another. The whistleblowing and the False Claims Act provides lawyers like Chicago's Goldberg Kohn Ltd. the tools to provide protection and advice for business owners wanting to come forward with valuable information.

Source: *SBA Loans-123.com*

## Personal Loans; Tips and Guidelines for the Borrower

Personal loans are simply defined as a type of loan granted for personal use such as financing a medical bill, family vacation, education, extension and repair of a household, or the purchase of an object for personal use. It is the opposite of a business loan which is for commercial use. Here are some useful tips for those considering taking out personal loans.

### Search Around

Taking out loans is a complicated process, a lot of factors are to be considered and one of those factors is the lending company itself. With any financial product, it really pays to search around and compare annual percentage rates (APRs). The APRs tell you the real cost of the loan, taking into consideration the charges, interest that are payable and when the payments are due.

The bank may claim it offers preferential rates but there are other offers that are acceptably cheaper. Example, Natwest customers are offered an APR of 7.9%, but this rate is 2.3% higher than that by Derbyshire BS.

### Small Prints Checked

Before applying for a loan, check the small print first; determine if you are indeed eligible, some of the best lending companies have stringent and onerous terms and conditions. Let's take Sainsbury Bank for example; the bank requires applicants to have a Nectar Card which must be used at Sainsbury for the past 6 months. RBS and NatWest, on the other hand, offer the best rates to its current clients.

### Check on Early Repayment Charges

Though it seems unlikely, there is a possibility you might be able to repay your loan earlier than it's due. A lot of loan providers place a charge if you pay early, so it is a good idea to check the early repayment charges before applying for the loan. If you think there is an increased chance you might be able to pay the debt early; then try to scour for

deals that don't have early repayment charges.

### Look For PPIs

PPI stands for Payment Protection Insurance, it has a bad reputation but this can be useful for some people. This insurance is designed to cover credit card repayments or monthly loans if you were unable to complete them due to unemployment or sickness. If you want to have this protection, it is important to look for cheap or reasonable deals. Buying directly from a lender would cost more compared to a standalone provider. Look for exclusions as well, usually PPIs come with a long list, so it is important to completely familiarize yourself with these exclusions, know and fully understand those not covered by the policy.

### Have your Credit Card Rating Checked

If you have plans for a market leading personal loan, it is very important have your credit ratings checked. If your credit rating is not in a good shape, you might be offered a more expensive rate compared to the rate you are applying for originally.

### How About Other Forms of Credit?

Other forms of credit might offer a cheaper deal. You might bump into a cheaper credit card or a credit card with a 0% introductory offer. This would enable you to spread the cost of purchases free of interest. Tesco bank offers the longest 0% deal at 16 months, but if you think you cannot repay the debt within the 0% offered period, it would be best to go with the low rate long term deals. Know more about loans at [txtloan.com](http://txtloan.com) website.

This article on personal loans is written by Grace Adams, author of web based articles on loans and credit management and finance management. Grace offers practical yet useful tips to people applying for loans.

Source: *SBA Loans-123.com*

## 10 Tips To Remember When Filing The Tax Return In 2013

In all honesty, even though the deadline before which you can file in the tax return is in April, it still constitutes a major source of stress. To put it simply, the fact that you might be worried that you will not file the documents on time, pay all your debt and avert the audit are enough to put a huge amount of stress even on the calmest person out there. However, if you want to avoid the strain you should consider e-filing your tax return, as according to the IRS, it is an easy, fast and safe method that can also avert the common mistakes. In addition, you may find the following tips useful when filing the tax returns:

- Because filling in the tax return correctly entails having both the current and last year's documents, it would be wise to organize them before you begin.
- In general, it is better to first pay all your taxes and most of your debt before sending the file. However, in the eventuality that you have already sent the papers and still need to pay taxes, then you can pay with your credit card, send a check to the US Treasury or allow an electronic transaction.
- Filing your tax return online involves creating a PIN on the IRS website, a five digit number that you will use in the future to sign into your account. The alternative is to log into your IRS account with the last year's adjust gross income.
- Considering the numerous forms available on the IRS website, it is easy to understand why some people get confused and select an erroneous filing status. Before you begin filling your data, be absolutely sure that you comprehend what each form means and that you have picked the right one.
- Since you will be entering sensitive data, you should double check to make sure the software provides a secure link. Essentially, the https at the beginning of the URL is the sign indicating that the connection is encrypted and safe.



- It is highly advisable to work exclusively with authorized IRS e-filing services. However, in case this is your first time you should check their site and find a provider in your area who has been included in the revenue service's electronic filing program.
- It is important to note that the IRS does not charge for the online tax return filing. On the other hand, it is possible that your software provider might charge you a fee for e-filing the papers.
- Perhaps the biggest perk of e-filing the tax return stems from the fact that you could easily arrange to have the returns – if you have any – sent directly into your bank account or via mail at the current address.
- In spite of the fact that it is highly contraindicated to use a shared computer for this purpose, if you must utilize the PC from the local library or the one from work, make sure you log out after sending the documents and erase the browsing history.
- Keep in mind that this institution does not get in touch with the taxpayers via email. Therefore, you should be wary of any alleged IRS email asking you for personal data or cash.

Source: *SBA Loans-123.com*



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- |                                                                                                                                             |                                                                                                                       |
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| <p><b>2005</b><br/>U.S. Dept. of Commerce Minority Business Development Agency - Minority Media Cornerstone Award</p>                       | <p><b>1995</b><br/>Black Business Association of Los Angeles - Outstanding Entrepreneur Award</p>                     |
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PROJECT: \_\_\_\_\_

PROJECT LOCATION: (City, County, or District) \_\_\_\_\_

PROJECT NUMBER: \_\_\_\_\_ BID DATE: \_\_\_\_\_

BID TIME \_\_\_\_\_ RESPOND BY: (if other than bid date) \_\_\_\_\_

COMPANY NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

CONTACT NAME: \_\_\_\_\_

FURTHER DESCRIPTION OR INFORMATION: \_\_\_\_\_

AEOE

**PUBLICATION DATES** (please check publication AND indicate date(s) to run ad in the space provided):

SMALL BUSINESS EXCHANGE - Publishes every Thursday \_\_\_\_\_

SBE TODAY - Publishes every Monday & Thursday \_\_\_\_\_

INTERNET - [www.sbeinc.com](http://www.sbeinc.com) \_\_\_\_\_

**PUBLICATION INFO:** Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

**STANDARD SIZE:** AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

**BILLING INFO:** The invoice will be sent to the above address unless otherwise specified.

**CHECK IF REQUIRED:**  ORIGINAL mailed Tearsheet @ \$2.00 ea.  REDUCED mailed copy @ \$1.00 ea.  WEBSITE Audit Statement @ \$1.00 ea.